

**Board of Trustees Retreat
Saturday, February 26, 2022**

**8:30 a.m to 3:00 p.m.
Hickory 131/Zoom Webinar**

<u>Time</u>	<u>Discussion Item</u>	<u>Presenter</u>
8:30 – 9:15	1. Welcome /Industry Update	Sheila Quirk-Bailey
9:15 – 9:45	2. Marketing & Enrollment	Kim Armstrong
9:45 – 10:45	3. Financial Plan <ul style="list-style-type: none">• Budget – Implications & Assumptions• Financial Outlook & Projections• Tuition Discussion• Debt Capacity & Bonds	Bruce Budde
10:45 – 11:00	Break	
11:00 – 12:00	Financial Plan (cont'd)	Bruce Budde
12:00- 12:30	Working Lunch	
	4. Strategic Enrollment Management	Bill Hebert/Chuck Swaim
12:30 - 1:00	5. Budget Discussion/Decisions <ul style="list-style-type: none">• Tuition rate• Differential tuition	Bruce Budde
1:00 – 1:30	6. Auxiliary Services Update <ul style="list-style-type: none">• Print Shop• Childcare• Food Service	Kim Armstrong Bruce Budde Bruce Budde
1:30 to 1:45	Break	
1:45– 2:15	7. Auxiliary Discussion/Decisions	Sheila Quirk-Bailey
2:15 – 3:00	8. Open Discussion	Sheila Quirk-Bailey
3:00	Adjournment	